

Elastic Connectivity

Traditional Data Centre consumption models for Colocation space and Connectivity services have always been tied into minimum one and typically three year contracts, with little ability to vary the service or the pricing within this contract.

CORETX's network recognises that the demand for Infrastructure is more dynamic and flexible than ever before and this has driven the creation of our Elastic Connectivity service. This allows Data Centre customers and operators to obtain and utilise high-capacity connectivity services, with very low lead times and on a much more flexible payment model, where billing is based on actual consumption, rather than long term fixed commitments.

What is the difference with Elastic Connectivity?

The standard model for Data Centre connectivity, (Interconnects), is to pay an up-front setup fee which covers the physical connection, equipment and configuration costs. Then a fixed monthly fee

which is dictated by the amount of bandwidth and the term committed to, typically this will be 12/24 or 36 months of commitment. There is no possibility to shorten the term or flex the bandwidth without incurring very heavy costs due to cancellation of the service.

CORETX's network's Elastic Connectivity works differently, users will still pay the same setup fee as the physical service is identical, however, there is no long term commitment, the service can be cancelled with 30 days' notice at any time, with no penalty. Bandwidths and transit can be varied up and down at very short notice, again, with no requirement to modify the committed contract in any way.

Interconnect Pricing

CORETX's network offers both Standard and Elastic Connectivity pricing models to allow our customers and partners to select the most appropriate solution.

The following prices are based on sites in the London area; we are able to offer a much larger number of sites across the UK on request.

Example: Customer requires a 1Gb interconnect for 3months. Setup of £995 is required in both models. On Standard basis the user will have a minimum TCO of £5075 with a 12mth contract. On Elastic Connectivity the TCO falls to £2525, a saving of 50%.

Standard Contract Pricing

Port Speed	Setup	Monthly
100Mb	£995.00	£140.00
1Gb	£995.00	£340.00
Contract length 12/24/36 months		

Elastic Connectivity Interconnect

Port Speed	Setup	Monthly
100Mb	£995.00	£210.00
1Gb	£995.00	£510.00
Contract length monthly, 30 days' notice to cancel/change		

Visit the website www.coretx.com

Or call **0844 874 1000** to discuss your requirements

What about IP Transit?

IP Transit is a critical part of DC Interconnect pricing, as a result it is typically tied into the same long term 1/2/3 year contract along with the Interconnect based with a 'Committed Date Rate, CDR'. This means customers have to commit to IP transit usage levels at the start of a very long contract, this can lead to much higher monthly fees for unused bandwidth, or incur very high bandwidth 'burst' fees.

Normally CDR rates are paid in advance, with burst fees in arrears, which can lead to 'bill shock' when periods of unplanned high usage, occur. With CORETX's network Elastic Connectivity users pay a rate based on actual consumed data billed in arrears, rather than committed in advance. The advantage of this is that there are no burst charges applied to the account at all, and the more data consumed, the lower the reoccurring charge per Mb.

IP Transit Pricing

In common with Interconnects CORETX's network can offer both standard Committed Data Rate and Elastic IP Transit billing models, allowing users to select fixed committed data rate in advance with burst in arrears, or to move to a totally flexible consumption only based model.

Standard CDR based on 12/24/36 month contract, billed in advance with Burst in arrears at £19 per Mbps.

Elastic Data Rate billed in arrears, based on actual consumed rate in the month, eg 64Mbps will be billed at 70Mbps rate.

	Standard Pricing	Elastic IP Transit
Port Speed	Per Mbps	Per Mbps
10	£10.00	£14.00
20	£9.00	£13.00
30	£8.50	£12.00
40	£8.00	£11.00
50	£7.50	£10.00
60	£7.00	£9.50
70	£6.50	£8.00
80	£5.75	£7.50
90	£5.50	£7.00
100	£5.00	£6.50
200	£4.50	£6.00
300	£4.00	£5.50
400	£3.75	£5.00
500	£3.50	£4.50
600	£3.25	£4.40
700	£3.20	£4.30
800	£3.15	£4.20
900	£3.10	£4.10
1000	£3.00	£4.00

Where is Elastic Connectivity available?

CORETX's network offers Elastic Connectivity across all its On Net sites, we design highly flexible capacity into our network as standard, because we understand that consumers need to be able to obtain Interconnects and IP Transit on demand. For a full list of On Net sites please contact the CORETX's network sales team.

Example On Net sites include:

- | | |
|----------------------------|----------------------|
| Telehouse North | Virtus Enfield |
| Telehouse East | City Lifeline |
| Harbour Exchange 6/7 & 8/9 | Level 3 Goswell Road |
| Interxion | Sovereign House |
| Telehouse Metro | Meridian Gate |
| Global Switch 1 & 2 | Bonnington House |

Over 100 DC in the UK available

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